



**Olympus DS-4000 Digital Voice Recorder
Case Study
Brick Gentry Bowers Swartz Stoltze Schuling & Levis
Des Moines, Iowa**

Firm Profile:

Brick Gentry is a twenty-one attorney, twenty person support staff law firm involved primarily in the practice of general law in Des Moines, Iowa.

Problem:

Tom Levis, one of the firm partners, had been using a Lanier dictating unit that was very awkward to handle. Controls were not intuitive and there was a danger than dictation could be erased when he thought he was actually recording. Although it was a digital unit, it did not have the features he needed to realize the additional efficiencies he knew he could get.

Solution:

Tom was familiar with WahlTek and felt that they might have the answer. After a demonstration of the Olympus DS-4000, Tom purchased the unit and has not looked back. Considered a "power-user" by his colleagues, Tom has achieved much greater productivity with his time and that of the support staff.

Verbatim Quotes:

Tom Levis – Partner – "I love the fact that I can be productive even when I am traveling. And the unit is so easy to use that after just six weeks of use it has already become very instinctive for me to use."